## Philadelphia Plastics & Manufacturing Company 910 East Main Street Norristown, PA 19401

From: Lawrence Rice

Plant Manager

To:

Dan Fitzgerald

JF Sales Associates, INC

Date: April 20, 2001

Dear Dan,

I am writing to let you know of the results of our 30 day trial of the Getecha Grinder.

As you know, we were all skeptical after seeing the video showing the no jam feature as well as the ability to completely fill the loading hopper and just walk away. It is relatively light weight and takes up little floor space, and we felt that it may not have been rugged enough for our daily use. But we were willing to give it a risk free trial and see what it could really do.

Initially, we found it to be very quiet (about 50 db) and relatively easy to move around. The cutting chamber and screen were very easy to access (only two knobs) and the grinder takes about 10 minutes to clean. This is in comparison to the old fashioned enclosed bin type which takes 30 to 45 minutes to clean. Since we are a custom shop, we make changes every day, so this was a huge plus for us.

Of course the first claim we tried to disprove was the no jam claim. So we loaded the entire hopper with runners to see if there was any difficulty. There was none. The grinder steadily ground all the runners until the chamber was empty. So we dumped in a full hopper of just obsolete parts and the same occurred. We also turned the machine off mid grind and restarted as shown in the video. It started right up as claimed. We now routinely fill the hopper completely and walk away while the grinder does all the work. We no longer need to have a person waiting there to feed the grinder. This saves time!

The cutting chamber itself was equipped with the hardened blade package, which made it very capable for glass filled materials. We sampled 30% glass filled nylon and 40% glass filled PBT and both materials ground without problem. In all, we tried many different materials, nylon, acetal, pp, pe, ps, abs, pbt and all ground fine with nice even sized regrinds.

In addition, since the hopper is top loading, and the chamber is designed to reduce flyback, we don't have to deal with pellets shooting back into out faces when loading the hopper.

The spare blade package was roughly the same as other grinders we use, so we considered that aspect of the grinder a wash when making cost comparisons.

We compared this grinder with one as low as \$5200.00.

We bought this one, and will again in the future. The time savings far out weighs the initial cost, and payback is in a matter of months.

Thank you for making us a satisfied customer.

Sincerely,

Lawrence Rice